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# MGM CHINA HOLDINGS LIMITED

美高梅中國控股有限公司

(incorporated in the Cayman Islands with limited liability)
(Stock Code: 2282)

## INSIDE INFORMATION

# UNAUDITED RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013 OF MGM RESORTS INTERNATIONAL, OUR CONTROLLING SHAREHOLDER

This is an announcement made pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Our controlling shareholder, MGM Resorts International, has, on or about 31 October 2013 (8:10 a.m., New York time), released its unaudited consolidated results for the third quarter ended 30 September 2013 which contain financial information about MGM China Holdings Limited prepared and presented herein under Generally Accepted Accounting Principles of the United States.

This is an announcement made by MGM China Holdings Limited ("we" or "MGM China") pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("HKSE").

MGM China's controlling shareholder, MGM Resorts International, is a company listed on the New York Stock Exchange in the United States. As at the date of this announcement, MGM Resorts International beneficially owns 51% of the issued share capital of MGM China.

MGM Resorts International has, on or about 31 October 2013 (8:10 a.m., New York time), released its unaudited results for the third quarter ended 30 September 2013 (the "Earnings Release"). If you wish to review the Earnings Release prepared by MGM Resorts International and as filed with the SEC, please visit http://www.sec.gov/cgi-bin/browse-edgar?action=g etcompany&CIK=0000789570&owner=exclude&count=40. The Earnings Release contains financial information about MGM China which is available in the public domain.

The unaudited consolidated financial results of MGM Resorts International, including those contained in the Earnings Release, have been prepared in accordance with the Generally Accepted Accounting Principles of the United States ("US GAAP"), which are different from International Financial Reporting Standards ("IFRS"), which, as a company listed on the Main Board of HKSE, we use to prepare and present the financial information of MGM China.

Pursuant to the completion of the reorganization of the capital structure of MGM China and the initial public offering of 760 million shares of MGM China on HKSE in June 2011, MGM Resorts International acquired an additional 1% interest in MGM China, and thereby obtained a controlling interest and began to consolidate our results as of 3 June 2011. The acquisition of the controlling interest by MGM Resorts International was accounted for as a business combination and MGM Resorts International recognized 100% of our assets, liabilities, and non-controlling interests at fair value at the date of acquisition. Under the acquisition method, the fair value was allocated to the assets acquired, liabilities assumed and non-controlling interests recorded in the transaction (the "Purchase Price Allocation"). The unaudited consolidated financial results of MGM Resorts International for the third quarter ended 30 September 2013 included in the Earnings Release include the effect of the Purchase Price Allocation and consolidation of MGM China and certain adjustments have been made for presentation under US GAAP. As such, the financial information of MGM China in the Earnings Release is not directly comparable to the unaudited consolidated financial results of MGM China prepared in accordance with IFRS. The following table summarized the reconciliation of the information of MGM China presented in the Earnings Release under US GAAP to the unaudited operating income of MGM China under IFRS as a result of the abovementioned adjustments. (Note: The amounts are presented here in Hong Kong dollars at the exchange rates at the time of individual transactions during the relevant period.)

	<b>Three Months</b>	<b>Nine Months</b>
	Ended	Ended
	30 September	30 September
	2013	2013
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Operating income under US GAAP Add/(less):	884,683	2,632,434
Purchase Price Allocation, net	385,715	1,206,538
Other adjustments, net	18,627	53,103
Operating income under IFRS	1,289,025	3,892,075

	Three Months Ended 30 September		Nine Months Ended 30 September	
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Net revenue	6,273,065	5,153,753	18,550,434	16,107,335
Adjusted EBITDA (before the license fee under the				
branding agreement)	1,554,894	1,234,930	4,787,852	4,172,225
Adjusted EBITDA	1,490,497	1,193,817	4,508,550	3,939,424

Our shareholders and potential investors are advised that the unaudited operating income and net revenue of MGM China for the three and nine months ended 30 September 2013 and 2012 under IFRS in the above reconciliation and adjustments herein prepared or presented by MGM China have not been audited or reviewed by MGM China's auditor.

# **Summary Statistics**

The following table presents certain selected income statement line items and certain other data of MGM China.

(in thousands, except for number of gaming tables and	<u> </u>			e Months Ended 30 September	
slot machines, percentage,	2013	2012	2013	2012	
and REVPAR)	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Number of VIP gaming tables	234	213	232	216	
VIP table games turnover	218,984,433	170,535,948	636,802,404	506,838,357	
VIP gross table games win	6,089,194	5,069,949	17,993,020	15,917,627	
VIP table games win percentage Average daily gross win per	2.8%	3.0%	2.8%	3.1%	
gaming table	282.6	258.3	283.8	268.8	
Number of main floor gaming					
tables	187	193	190	203	
Main floor table games drop	5,226,082	4,772,109	15,270,113	13,969,528	
Main floor gross table games win	1,844,181	1,411,453	5,236,770	4,071,718	
Main floor table games					
win percentage	35.3%	29.6%	34.3%	29.1%	
Average daily gross win per					
gaming table	107.1	79.4	100.9	73.1	
Number of slot machines	1,374	1,262	1,370	1,252	
Slot machine handle	10,073,644	9,186,807	32,211,056	27,744,336	
Slot machine gross win	535,547	513,071	1,697,276	1,558,459	
Slot hold percentage	5.3%	5.6%	5.3%	5.6%	
Average daily win per slot	4.2	4.4	4.5	4.5	
Commission and discounts	(2,290,548)	(1,930,824)	(6,636,562)	(5,684,679)	
Room occupancy rate	98.5%	98.1%	98.1%	97.5%	
REVPAR <sup>(1)</sup>	2,030	2,065	2,064	2,085	

Note: (1) Revenue per available room, expressed in Hong Kong dollars, arrived after inclusion of services provided for hotel rooms to certain customers and guests without charges.

With a view to ensuring that all shareholders and potential investors of MGM China have equal and timely access to the information pertaining to MGM China, set forth below are the key highlights of financial information relevant to MGM China published by MGM Resorts International in the Earnings Release. (<u>Unless otherwise provided</u>, all dollars amounts in the Earnings Release are denominated in United States dollars):

# MGM Resorts International (hereafter the "Company") Third Quarter Results

# **MGM China**

Key results for the third quarter of 2013 for MGM China include the following:

- MGM China earned net revenue of \$808 million, a 22% increase over the prior year quarter, due primarily to increases in VIP revenues and main floor table games revenues;
- VIP table games turnover increased 28% from the prior year quarter, while hold percentage was 2.8% in the current year quarter compared to 3.0% in the prior year quarter;
- Main floor table games and slots win increased 31% and 4%, respectively, compared to the prior year quarter;
- Adjusted EBITDA of \$191 million, a 25% increase over the prior year quarter, including \$8 million of branding fee expense in the current quarter versus \$5 million in the prior year quarter; and
- MGM China's operating income was \$114 million compared to \$61 million in the prior year quarter.

MGM China is currently developing a second resort and casino, MGM Cotai, on an approximately 17.8 acre site in Cotai, Macau. MGM Cotai will feature approximately 1,600 hotel rooms, casino, convention and meeting space, entertainment, spa, retail outlets and food and beverage offerings. Current plans include introducing the Company's Mansion luxury villas. Groundbreaking took place in February 2013 and the project continues to remain on pace for an anticipated early 2016 opening. In May 2013, MGM China signed a deal with China State Construction to serve as sole general contractor for the project. The total project budget, excluding capitalized interest and land, is \$2.6 billion.

### Non-GAAP financial measures

"Adjusted EBITDA" is earnings before interest and other non-operating income (expense), taxes, depreciation and amortization, preopening and start-up expenses, and property transactions, net. "Adjusted Property EBITDA" is Adjusted EBITDA before corporate expense and stock compensation expense related to the MGM Resorts stock option plan, which is not allocated to each property. MGM China recognizes stock compensation expense related to its stock compensation plan which is included in the calculation of Adjusted EBITDA for MGM China. Adjusted EBITDA information is presented solely as a supplemental disclosure to reported GAAP measures because management believes these measures are 1) widely used measures of operating performance in the gaming industry, and 2) a principal basis for valuation of gaming companies.

Management believes that while items excluded from Adjusted EBITDA and Adjusted Property EBITDA may be recurring in nature and should not be disregarded in evaluation of the Company's earnings performance, it is useful to exclude such items when analyzing current results and trends compared to other periods because these items can vary significantly depending on specific underlying transactions or events that may not be comparable between the periods being presented. Also, management believes excluded items may not relate specifically to current operating trends or be indicative of future results. For example, preopening and start-up expenses will be significantly different in periods when the Company is developing and constructing a major expansion project and will depend on where the current period lies within the development cycle, as well as the size and scope of the project(s). Property transactions, net includes normal recurring disposals, gains and losses on sales of assets related to specific assets within the Company's resorts, but also includes gains or losses on sales of an entire operating resort or a group of resorts and impairment charges on entire asset groups or investments in unconsolidated affiliates, which may not be comparable period over period.

In addition, capital allocation, tax planning, financing and stock compensation awards are all managed at the corporate level. Therefore, management uses Adjusted Property EBITDA as the primary measure of the Company's operating resorts' performance.

This announcement contains forward-looking statements. Such forward-looking information involves important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may differ from those expressed in any forward-looking statements made by us. The risks and uncertainties include, but are not limited to, competition in the casino/hotel and resorts industries, our dependence on existing management, levels of travel, leisure and casino spending, general economic conditions, and changes in gaming laws or regulations. Additional information concerning potential factors that could affect our financial results is included in our published prospectus, interim and annual report. We are under no obligation to (and expressly disclaims any such obligation to) update the forward-looking statements as a result of new information, future events or otherwise.

Our shareholders and potential investors are advised not to place undue reliance on the Earnings Release and are reminded that financial information presented herein relating to MGM China has not been audited or reviewed by MGM China's auditor. Our shareholders and potential investors are advised to exercise caution in dealing in securities in MGM China.

By Order of the Board
MGM China Holdings Limited
Antonio MENANO
Joint Company Secretary

Hong Kong, 31 October 2013

As at the date of this announcement, our directors are James Joseph MURREN, Pansy Catilina Chiu King HO, Chen Yau WONG, William Joseph HORNBUCKLE and Grant R. BOWIE as executive directors, William M. SCOTT IV, Daniel J. D'ARRIGO and Kenneth A. ROSEVEAR as non-executive directors and Zhe SUN, Tommei Mei Kuen TONG, Sze Wan Patricia LAM and Peter Man Kong WONG as independent non-executive directors.