



MGM and Tech SMEs Inked Procurement Contracts

Promote Smart Tourism and Accelerate Growth in Local SMEs

MGM has been committed to fostering a thriving ecosystem for local small and medium-size enterprises (SMEs). Earlier, the Company inked procurement contracts with two local tech SMEs – which will leverage their technological expertise to develop a set of advanced digital systems implemented in MGM’s premises. The objective of the collaborations is to not only accelerate the development of smart tourism in Macau, but also open up more growth opportunities for local SMEs through an increased uptake of digital solutions in tourism industry.

The contract signing ceremony was held earlier at the 27th Macao International Trade and Investment Fair (MIF), during which Gary Chung, Vice President of Supply Chain Services of MGM inked procurement contracts with the representatives of the two SMEs, namely **DigitalBay Limited (DigitalBay)** and **TECHCOMM Technical Consultation Limited (TECHCOMM)**. The two SMEs will develop various smart solutions for MGM, expected to reach an aggregate procurement amount of MOP 1 million.

DigitalBay, a member of the Macao Young Entrepreneur Incubation Centre (MYEIC), has forged a close partnership with MGM through the “MGM x MYEIC Young Entrepreneur Nurturing Program”. The latest collaboration marks the 6th joint project of DigitalBay and MGM since their first in 2021 – in which DigitalBay will tailor two digitalized systems for MGM to further optimize its tourism service quality. The “event management system” is one among them, which will help team members manage and organize banquets more efficiently. DigitalBay is a homegrown SME, also a rapidly growing digital marketing service provider in Macau, with its service quality well received by industries.

Chris Wong, Founder and CEO of DigitalBay, said, “The partnership with MGM has increased the confidence of other prospective clients on us and thus greatly strengthened our capability to expand customer base. This cooperation with MGM leads to our maiden event management system, which also helps unlock new business opportunities for us. Besides, MGM has hosted SME sharing sessions for us to learn business know-how, helping local SMEs grow and thrive.”

On the same day, MGM and TECHCOMM also reached their first partnership – in which TECHCOMM will create and implement a new eHost Kiosk system in MGM’s digital self-service counters, which can offer guests a more personalized and efficient guest information platform. TECHCOMM is also a local SME, with its business centered on



consulting services and technical support. Its business scope covers Macau, Southeast Asia and South Asia.

Gavin Lam, Managing Director (Business Development) of TECHCOMM, said, “This marks the first partnership between us and MGM. We both share common visions in technological innovation which make our cooperation run smoothly. Together, we aspire to bring an enhanced user experience to MGM’s guests and help advance the tourism development in Macau.”

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About MGM

MGM is an abbreviation for MGM China Holdings Limited (HKEx: 2282) and is a leading developer, owner and operator of gaming and lodging resorts in the Greater China region. We are the holding company of MGM Grand Paradise, SA which holds one of the six gaming concessions/subconcessions to run casino games in Macau. MGM Grand Paradise, SA owns and operates MGM MACAU, the award-winning premium integrated resort located on the Macau Peninsula and MGM COTAI, a contemporary luxury integrated resort in Cotai, which opened in early 2018 and more than doubles our presence in Macau.

MGM MACAU is a Forbes Five-Star luxury integrated resort inspired by the arts with every element of the resort infused with creativity and style. MGM MACAU has approximately 600 guest rooms and suites and boasts a number of distinguishing features, including the architecturally stunning European-inspired Grande Praça, housed under a soaring glass ceiling. MGM MACAU’s world class facilities include the MGM Art Space, dedicating over 5,000 square feet to display authentic works of art, conference and event facilities, spa, and seven signature restaurants and bars to fulfill any gastronomic craving. Our property is conveniently located on the Macau Peninsula and is directly connected to the luxury retail shopping complex, One Central.

MGM COTAI is the latest integrated resort of MGM in China. Designed as the “jewelry box” of Cotai, it offers approximately 1,400 hotel rooms and suites, Asia’s first dynamic theater, meeting space, high end spa, retail offerings and food and beverage outlets as well as the first international Mansion at MGM for the ultimate luxury experience. The Spectacle at MGM COTAI becomes the record holder of the largest free-span gridshell glazed roof (self-supporting) on January 19, 2019, making it the first architectural and structural GUINNESS WORLD RECORDS™ title for Macau, China. MGM COTAI is being developed to drive greater product diversification and bring more advanced and innovative forms of entertainment to Macau as it grows as a global tourist destination. MGM COTAI is the only mega complex and hotel in Macau to gain three-star certification in both Green Building



Design and Operation Label, as well as the first hotel in the Greater Bay Area and second in Greater China to receive the certifications.

MGM China Holdings Limited is majority owned by MGM Resorts International (NYSE: MGM), one of the world's leading global hospitality companies, operating a portfolio of destination resort brands including Bellagio, MGM Grand, Mandalay Bay and The Mirage.

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